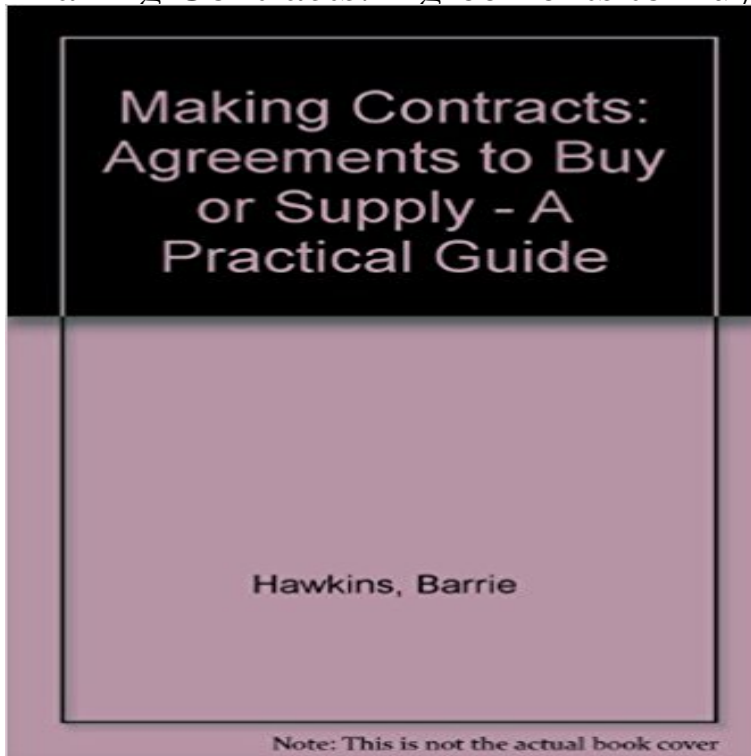


Making Contracts: Agreements to Buy or Supply - A Practical Guide



Contracts can be formed by an exchange of letters or even a telephone conversation. The authors aim to alert the reader to the legal considerations of negotiating and devising sound contracts. They set out important points that agreements need to cover and the types of clause that need to be included. Readers are advised to take a new look at their invoices, delivery notes, terms of trading, order forms, etc in the light of their legal validity.

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