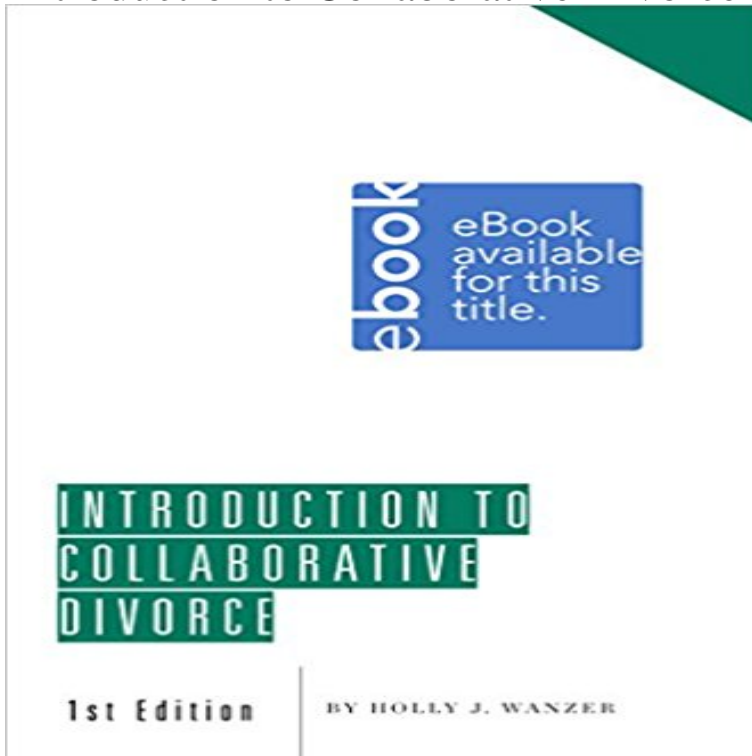


Introduction to Collaborative Divorce



Help Your Clients Achieve a Total Family Settlement Through Collaborative Divorce

Contrary to popular myth, the collaborative divorce process does not require the parties to hold hands at the negotiating table or join in a meditation circle or a group sing-along. It does, however, require a collective shift from the win/lose paradigm of more traditional divorce process options to the win/win paradigm that governs every aspect of the collaborative process. If you are curious about (or, perhaps, skeptical of) the idea of collaborative divorce, Holly Wanzer's *Introduction to Collaborative Divorce* is for you. This book dispels the myths surrounding the collaborative process and offers straightforward how-to advice gleaned from the authors' experience. *Introduction to Collaborative Divorce* answers the questions you and your clients may have about collaborative divorce, and gives you practical tools to help you make the paradigm shift necessary to reach a collaborative settlement. You learn the who, what, why and how of collaborative divorce, including:

- Why is it important to educate every client about the different divorce process options available?
- What are the core principles that distinguish collaborative divorce from other divorce processes?
- What are the five core requirements of a collaborative divorce?
- What are the practical advantages of the attorney withdrawal provision?
- What are the ethical underpinnings of the attorney withdrawal provision?
- Other than the spouses and their attorneys, who are the potential team members and what role do they play?
- How does the team approach of a collaborative divorce actually work in practice?
- How do collaborative interest-based negotiations differ from rights-based negotiations?
- What kinds of collaborative tools are available to help overcome an impasse in the negotiations?

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