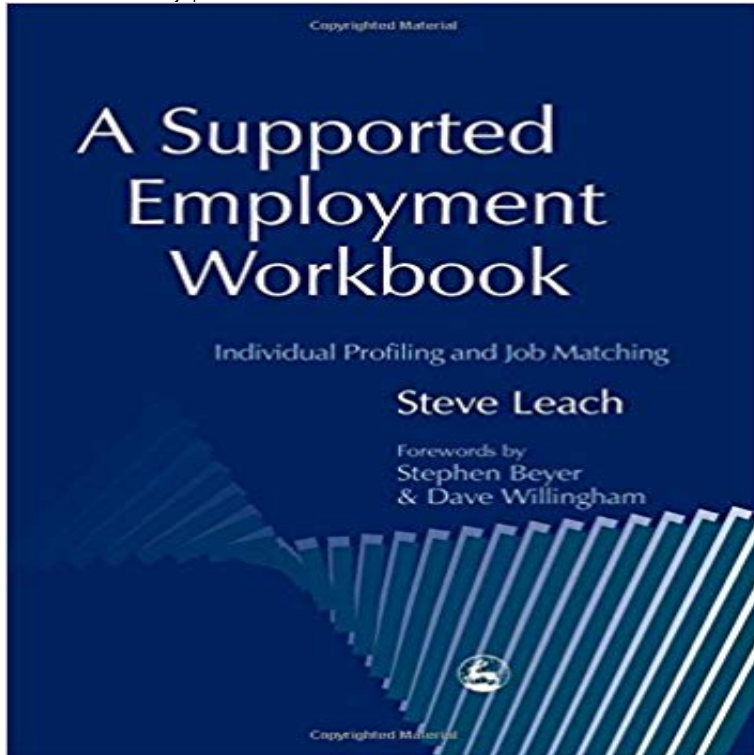


# A Supported Employment Workbook: Using Individual Profiling and Job Matching



A practical tool for all job developers, this workbook presents strategies based on real situations and includes example exercises throughout. It draws on Steve Leach's thirteen years practical experience in supported employment and is based on the principle of developing a client-centred approach to job development. It emphasizes the central importance of self-determination - ensuring that the individual makes their own choices to determine their future career. This flexible guide shows ways in which a support strategy can be developed in partnership with both employee and employer. Chapters are included on approaching and researching employers, establishing and improving the relationship between employee and employer, and on current debates in supported employment. The workbook also includes practical materials such as vocational profile forms, job analysis forms and support review charts. A comprehensive guide to delivering a supported employment service, it will enable professionals to support people with disabilities in finding and sustaining real jobs in real communities.

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