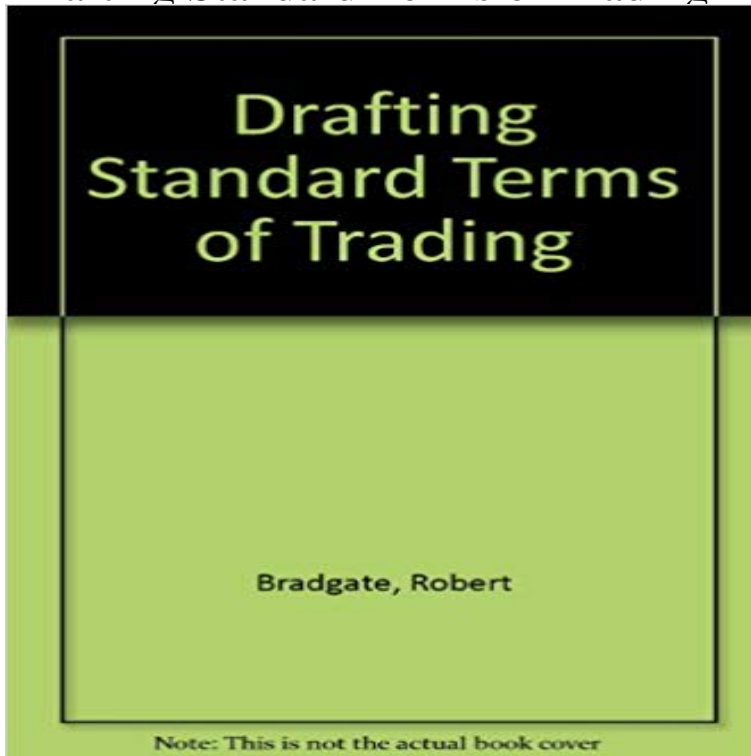


Drafting Standard Terms of Trading



This provides a practical guide to the drafting of standard conditions of trading and individual supply contracts for businesses involved in the supply and purchase of goods. The text focuses on standard conditions of sale and purchase, but also deals with considerations relevant to hire and other supply contracts. Summaries are given of the pertinent substantive law and explanation provided of how terms should be drafted to avoid problems and maximize the chances of achieving the clients aim. The book clarifies what is a good standard term and advises on which specific legal terms to use. It also contains specimen clauses.

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